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Chimerion is a healthcare consultancy business formed in 2003. We have an extensive track history of working with a wide range of clients including the Department of Health, NHS organisations, independent sector providers, charitable organisations and investors in healthcare.

Our approach to all our projects is centred on developing a sound understanding of the needs of our clients, set in the wider context of the whole healthcare economy. We believe in up-front analysis of objectives and risks to deliver the best solution and we can call on a wide range of skills and market expertise to ensure that project objectives are met.

Our successes are reflected in our long term relationships with our clients, many of whom we have worked with on multiple projects over multiple years.

Our achievements to date include bid wins resulting in contract awards for our clients in excess of £500m, development of a market entry strategy leading to the UK launch of a US healthcare provider and our work for a cancer charity which resulted in our invitation to meet the Prime Minister at Downing Street.

Our main areas of work include:

Bid Development

Chimerion has an outstanding success rate in achieving bid wins for a range of healthcare providers, including new entrants to the market. Our bid successes have resulted in contract awards in excess of £500m across a range of programmes including Equitable Access to Primary Medical Care, national diagnostic procurements and ISTCs.

We are proud of our track record in taking clients from expression of interest through to contract award and offer a fee structure based on success.

Market Analysis

We have provided detailed market analysis for clients looking to evaluate market opportunities for new or existing services. This includes analysis of commissioning policy, budgets and tariffs; and outlining the specific opportunities for the provision of healthcare services to NHS and private patients.

NHS Policy Interpretation

Chimerion has extensive experience of working with private sector clients to help them to understand and plan strategies for maximising opportunities presented by changes in policy.



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Project and Programme Management

We have managed client programmes and projects including mobilisation of sites to support clinical delivery, multiple bid delivery, outsourcing of finance and HR transaction services and healthcare property developments.

Procurement

We have worked with an NHS organisation to shape their approach towards the procurement of a FESC provider who would become a long term partner in their commissioning process.

Chimerion provided a consultancy team to support the Department of Health's groundbreaking ISTC programme under which £1.6bn of healthcare services were procured from the Independent Sector on behalf of the NHS.

Investment Banking and Private Equity

We have worked with a number of clients seeking to invest in the UK healthcare market through acquisition. This work has included providing both macro and micro market analysis and evaluation of target strengths, weakness and future potential.

Corporate Governance

Chimerion has provided consultancy support to a new entrant in UK healthcare to develop and strengthen their corporate governance and risk management processes and procedures in advance of registration by CQC.

Data Analysis and Mining

We regularly source and interpret health data to support business growth, benchmarking and strategic decision making. Our analysis has been successfully used, for example, to identify the best locations for new diagnostic facilities, for benchmarking competitor price points in the mental health field and to evaluate shortfalls in NHS dental cover to pinpoint areas where new providers would be most likely to succeed.

Facilitation Services

Chimerion has trained facilitators who have worked with a number of senior executive teams looking for external support during their strategy development and review phases.

OGC Gateway™ Reviews

Chimerion is a supplier to the Office of Government Commerce External Resources Framework. We have a number of named consultants who regularly provide consultancy services to OGC Gateway™ Reviews.